



## Introduction & Background



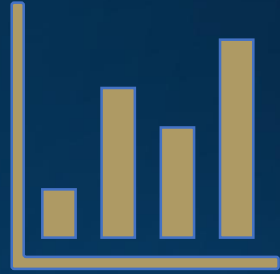
# HISCOX CASE STUDY



Single view of suppliers

Remove redundancy  
Focus on 'core' providers

= Better value for money



Data and Insight

Performance monitored  
Remediation and reward

= Service improved



Task automation

Daily monitoring  
Focus on value-add tasks

= Operational costs reduced



Visible control

Speed gun affect  
Opportunity to impress

= Performance improved

**ROI > over 100% in year 1**

**RIVERSTONE**<sup>®</sup>  
A FAIRFAX COMPANY

**LLOYD'S**

**BRIT**

**TESCO** Underwriting  
Limited

# AN OUT OF THE BOX SOLUTION THAT WILL SAVE TIME, MONEY, RESOURCE & COMPLIANCE BREACHES



## Design Leadership

No other comparable tool in the market with equivalent multi functionality & live monitoring capabilities



## Rapid Deployment

Requires little IT integration with existing systems. Users can be live within hours



## Price Sensitive

Investment within the buying power of multiple departments with easy to scale technology



## Prevention

Brings supply chain management & compliance alive offering regulatory and operational solutions

# AGGRESSIVE ROADMAP IN 2020

## Live Monitoring

- Comprehensive tracking via multiple external data feeds, through automated process and management
- New APIs added all of the time
- Up to date information that can be infinitely expanded across all lines of business

## Data Analytics

- Utilising data to predict future potential risk within the supply chain
- Giving users the power to be pro-active, rather than reactive to risk
- Relationship mapping, to identify risk from the domino effect

## Contract Management

- Create & distribute contracts
- Store, share & search for contracts
- Reduce time spent on contract generation and review
- Generate agreements using pre-approved templates

The next generation of procurement & supply chain management